# Paul Victor, www.paulbvictor.com Seattle, WA | paul@makeshiftstudios.com | 425-681-0864

A multi-disciplined professional with 4+ years experience as a producer in content marketing and creation. A motivated learner, intuitive problem solver and flexible team player

Video Production	Project Management	CMS Experienced
Content Marketing	Paid Social Media Ads	HTML/CSS/jQuery

## Ten Thunder LLC

#### Producer

Profile

Abilities

Experience

- Coordinated, planned and developed media content for an award-winning multimedia iPad app that collaborated with the world's top experts in environmentalism and in the unique field of treehouse building
- Team lead on production of over 24 documentary-type videos that won Best in Show in the LA New Media Film Festival
- Editor and copywriter for over 70 pages of written content and a story that received unanimously positive reviews, including one from the iconic Kirkus Reviews
- Negotiated and secured licensing rights from both independent and well-known artists; worked with several record labels and agencies to obtain legal rights to third party media
- Hired and worked directly with legal representation to ensure App's Terms of Service and Privacy Policy met current legal and App Store standards

#### Marketing Manager

- Planned and executed marketing game plan for app launch; created press kits, video advertisements, social media campaigns, a partnership with Energy BBDO and an appearance with product in front of target demo on cable TV
- Generated over 5 million+ views of targeted marketing content with app reaching #1 in paid app sales in the Apple App Store

## **Makeshift Studios**

#### Producer

- Produced videos for tech startups including, Leap Transit and Operator, with videos featured on CNN, Fox News, Tech Crunch, The Washington Post and many more
- Collaborated with internal Microsoft teams to develop digital content for both company messaging and product promotion, including work on the Microsoft Fitness Band Campaign
- Developed media content used in pilot for Animal Planet and Discovery Channel, content currently used on the TV show *Treehouse Masters* and seen by 1 million+ people weekly
- Production lead on internal Intel/Mcafee video series presented at company keynote sales conference and repackaged at CEO's request for company-wide distribution
- Managed productions with budgets of \$100,000+ and crews of 20+; responsibilities included production scheduling, clearance agreements, talent negotiations, waivers, contracts, etc.

## Marketing Manager/Copywriter

• Conceptualized ad campaigns and ad copy for clients, worked directly with teams of screenwriters to write and develop scripts/treatments and statements of work

## **Business Operations**

• Established payroll and accounting system for company with 7 employees; set up health plans in accordance with the Affordable Care Act

Education	2015 - 2016	Code Fellows/Codecademy/Code School	
	2007 - 2010	Post-Graduate Pre-Med (gpa 3.8)	
		Bellevue College, WA	
	2003 - 2006	Bachelor's of Science Economics (gpa 3.6) cum laude	
		Santa Clara University, CA	
Interests	Seattle Seahawks, Treehouse Building, Philosophy, Good Books, Traveling, Learning, Photography		
	Soundscapes, Videography, Gaming, Local Comedy, Fitness, Hiking, Art, Volunteering, Friends/Family		

Sept 2013 - Present

Sept 2011 - Present